



MUSIC AND LEARNING MATERIALS AVAILABLE FROM BABS  
SOURCES AND PRICES  
Jan 2012

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**Some Criteria for choosing a song**

- Is the song good barbershop (critical for contest but not for other requirements)
- Does the song fit into the repertoire and sing out options
- Is the song likely to be very popular with audiences and encourage sing along
- Is it within the learning ability of the group
- If costs are important, check if there is an arrangers fee
- Does the song have copyright clearance
- Do teach materials exist for the song
- Will it help the group sing-outs in the area in which they want to work (singing in homes, for charity etc).

**Finding the song you want**

There are a number of sources for barbershop music for men and the main ones are listed and detailed below. All are either available from BABS or BABS can provide assistance with getting these materials.

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***A price table for all goods can be found at the end of this document.***

1. *BABS Millennium Music Publications.*

We currently have 17 arrangements that have been copyright cleared  
A list is on the BABS website [here](#) (web link to the BABS website)

2. *BABS Published Songbooks*

We currently have one songbook – “Songs for Special Occasions”. This contains 12 songs and a list can be found [here](#) (web link to the BABS website) and a set of 4 learning CD's using the Myriad Artificial Voice system is now available for this songbook. All clubs have copies with permission to make copies for all members. Additional copies can be obtained from Harmony Store.

3. *BABS 'Unpublished' Music*

Music not used in the Millennium publication scheme and many other arrangements by BABS members are available for purchase. Note that a lot of this music is in hand written form and there are no guidelines as to the difficulty of the arrangement. A list can be found [here](#) (web link to the BABS website)

*Preview 'unpublished' music*

BABS offers a service for anyone wishing to preview the unpublished music and the cost for this is £3.50 (£ 4.00 non members) for each arrangement up to a maximum of £ 10.00 (£ 12.00 non members) which is the charge for 5 arrangements.

Each piece from the unpublished list will be supplied for review purposes only and will be accompanied by the following statement:

Review Copyright Notice (RCN)

*“This music is strictly for review and is not to be copied or performed. If it is not needed, you are asked to return it to the BABS Music Publications Manager within 60 days. If you intend to keep, perform or disseminate it in any way, please inform the BABS Music Publications Manager who will advise how full copyright clearance can be obtained.”*

4. *Steve Hall Section (unpublished)*

The late Steve Hall produced a large number of arrangements. A list can be found [here](#) (web link on the BABS website). Costs and copyright issues for these are the same as the other unpublished arrangements from BABS.

5. *The Barbershop Harmony Society (BHS) Published Music.*

This is the music found in the BHS music catalogue.

The catalogue is available as a pdf file or a spreadsheet (Excel) format downloadable from [here](#) (link to Harmony Marketplace website) It contains both published and unpublished music. Published songs 'generally' have a 4 digit product ID.

Newly published songs (now 6 digit numbers) are added through the Music Premiere system and a list of those songs can be found [here](#) (web link to the BABS website)

For some of the music, the catalogue shows the degree of difficulty and whether learning CD's are available.

*Preview option*

There is also a preview option available for Society published music. If you wish to view one or more arrangements, up to 5 pieces can be 'borrowed' from the display set that is maintained by George Badland. The cost per arrangement is £ 0.60 plus P&P (£ 0.80 for non members)

**This music must be returned to George in 30 days.**

6. *The Barbershop Harmony Society Published Songbooks*

There are a number of songbooks available such as the Heritage of Harmony Songbook; the Barberpole Cat series; various collations of well-known Barbershop songs through to Christmas Songs and a selection of Gospel arrangements.

7. *The Barbershop Harmony Society Unpublished Music (previously called “The Old Songs Library”)*

This is the music found in the music catalogue from BHS The catalogue is available as a pdf file or a spreadsheet (Excel) format downloadable from [here](#) (link to Harmony Marketplace website) It contains both published and unpublished music.

Until early 2007, unpublished songs were prefixed with the letter U followed by 5 digits. Since the move to Nashville, BHS have installed a new operating system which does not distinguish between published



and unpublished music. If ordering something with 6 digits it is as well to check with the BABS Harmony Store Manager to see if it is a published or unpublished song.

Note that there are no guidelines as to the difficulty of the unpublished arrangements. Generally there are no teaching CD's but teaching materials can be commissioned from BABS or BHS specialists.

8. *The Barbershop Harmony Society Music Premiere series*

Music Premiere is the BHS system of publishing new and interesting works. There are 2 issues of 6 songs per year. Each issue comes with a CD of the songs being performed - note this is NOT a teach tape. Learning CD's are however available for all songs in the Music Premiere system.

You can still order earlier issues (back to 1996) and/or enter a subscription request with BABS Harmony Store.

It is recommended that all choruses should subscribe to this valuable resource for good arrangements for shows and contests.

9. *Miscellaneous sources (other organisations and individual arrangers)*

There are many 'private' catalogues of Barbershop arrangements from such people as David Wright, Aaron Dale and other well known arrangers. Access to these is by the web and you can follow the guidelines they show for getting legal copies. There are also arrangements for women which may be of interest and it may be possible to transpose these into a men's key. LABBS, Harmony Inc. and Sweet Adelines have catalogues on their web sites.

## **Music Learning Materials**

One of the great things about Barbershop is the availability of audio learning materials for many of our published songs.

*Teach tapes* are no longer available from BHS. They have now moved completely to learning CD's

Learning CD single song with all four voice parts (as available)

Multi-song (e.g. songbook) learning CD's (as available)

Learning CD's are available for a high proportion of BHS published music.

For BABS Published music we do have one or two full voice part learning tracks available. For the rest we can supply a midi file style recording of each of the parts.

Where no learning materials exist (generally the case for unpublished music) you can commission full voice learning CD's from a number of sources in BABS and from BHS. Several of these are to be found on the BABS website.

Finally, there exist a number of commercial computer programmes that can make artificial voice learning tracks. While not ideal, these are very accurate and the singer never runs out of breath! One popular programme from Myriad has been used to create a number of tracks for BABS (the Songs for All Occasions have been made in this way) and a number of members of BABS members have collaborated to create a list of songs that have been converted to artificial voiced learning tracks. The leader of this programme is Richard Thomas [r.qthomas@tiscali.co.uk](mailto:r.qthomas@tiscali.co.uk)

## **Copyright**

The rules on International Copyright and how to get approvals for music are quite complicated and we recommend that you view the guides on this subject that are [here](#) (web link to the BABS website). The general rule with regard to **all unpublished** music is that you need to secure approval to make multiple copies from the owner of the copyright in the UK (or whatever country you will use the music in). BABS does not have the resources to do this for you but you can find information on copyright together with forms for online use [here](#) (web link to the BABS website). In addition our specialist Rod Adams [rod.adams@wham-bam.net](mailto:rod.adams@wham-bam.net) may be able to assist you if you have problems.



### ***Pricing criteria***

Most of what is sold through the BABS Harmony Store comes from America. BABS has a special arrangement with BHS for purchasing goods and some of the prices paid to BABS are retained by BABS to run the store but more importantly to bring in much needed funds for Harmony Foundation. In addition the exchange rate fluctuation can play a big part in prices. Prices are monitored regularly by BABS to ensure that BABS members get as good a deal as possible from this arrangement.

A charge (£ 4.00) per order is applied for post and handling.

### ***Taxes on imported goods***

Customers need to be aware that deliveries with a value of over £ 18.00 are sometimes subjected to a customs and excise charge of between 15% and 25%. Shipments from BHS are declared as 'for educational purposes' but charges may be levied in any case. If this happens, there may be an extra charge that has to be paid and you will be informed of this by the BABS Harmony Store manager.

In addition changes in shipping and handling costs and changes in the dollar conversion rate may require prices to be increased to cover these extra costs.

### ***How to Order***

We are reviewing the use of on-line ordering and will move to that in due course. In the meantime, orders and enquiries should be directed to the Harmony Store Manager (Mike Lofthouse) by email (preferred method), post or telephone.

Contact details are as follows:

Mike Lofthouse  
35 Casterbridge Road  
Dorchester  
Dorset  
DT1 2AH

Email [harmonystore@singbarbershop.com](mailto:harmonystore@singbarbershop.com)

Telephone 01305 265374

*The following Methods of payment can be used:*

- **Cheque** payable to BABS  
Cheques should be sent to: Mike Lofthouse at the address above
- **Credit or Debit** card **with all** the following details:  
Surname  
Full address including post code  
Telephone number and / or email address  
Card number  
Start date and Expiry date  
Issue number (for debit cards only)  
The entry on your card statement will be WP- BABS
- **BACS** (Bank transfer) We also have a possibility for you to pay by inter bank transfer (BACS)  
To -Barclays Bank Plc:  
Account: British Assn of Barbershop Singers (BABS if space limited)  
Sort code: 20-63-25  
Account no: 20368792  
Please quote your four digit order number (e.g. HS 1234) and send an email to [harmonystore@singbarbershop.com](mailto:harmonystore@singbarbershop.com) stating that payment has been made.

*Please note that payment is due immediately the order is placed.*

### Prices Jan 2012

Sheet Music	Members Price	Non Members Price
US published music. Minimum order 4 pieces	£1.65	£ 2.20
UK Published music ( one copy sent with details for multiple copying)	£1.00	£ 1.50
US unpublished <b>preview</b> (price for one copy, ordering several copies of different songs 'dilutes' the P&P element.) **	£ 2.50 per copy plus £ 3.50 P&P	£ 3.00 per copy plus £ 3.50 P&P
US unpublished Multiple copies – price depends on numbers ordered and whether there is an arrangers fee to be paid **	From £ 2.20 to £ 0.70 plus arrangers fee	From £ 3.00 to £ 1.30 plus arrangers fee
UK unpublished <b>preview</b>	£ 2.50 per piece, 5 for £ 10.00	£ 3.00 per piece, 5 for £ 12.00
UK unpublished Multiple copies - price depends on numbers ordered and whether there is an arrangers fee to be paid **	From £1 50 to £ 0.70 plus arrangers fee	From £ 2.50 to £ 1.00 plus arrangers fee
<b>Songbooks</b>		
BABS special occasions songbook. (10 % reduction on 5 or more copies)	£3.50	£ 4.50
4 Teach CD's (artificial voice) for BABS special occasions songbook.	15.00	20.00
An Introduction To Barbershop Singing For Youth Songbook	£6.00	£ 7.50
Gospel Learning Tapes / Folios	<b>Music Folios £ 8.00</b>	<b>Music Folios £ 10.00</b>
Teaching materials are available Learning Tapes or CD's	£ 6.00 / voice	£ 7.00 / voice
Harmony Classics Show Package - music	£ 7.50	£ 10.00
CD ( all voice parts )	£ 18.50	£ 21.00
Package of music and learning CD	£ 23.00	£ 26.00
Heritage of Harmony Songbook	£35.00	£ 40.00
Hymns For Him	£10.00	£ 12.50
Barberpole Cat, Barbershop	£5.00	£ 5.50
Sing Along Songs, Wonderful Songs Of Yesterday, Potpourri Songbook, Just Plain Barbershop, Songs Of Inspiration. Strictly Barbershop, Yuletide Favorites	£5.50	£ 6.00
CD ( all voice parts ) for many of the above songbooks from the USA are available	£ 18.00	£ 20.00
Music premiere Single Issue (6 songs with a CD – <b>not</b> a learning CD)	£ 14.50	£ 15.50

**\*\* - Recommend that you contact Harmony Store for information.**

**Note a full price list with all goods available from BABS can be found [here](#)**